

KANNOA  
SPACES



# HOSPITALITY DONE RIGHT!

Custom Furnishings Manufacturing for Hospitality and Commercial projects  
around the world for more than 20 Years

## About Us

KANNOA | SPACES has been designing, manufacturing, sourcing, and delivering hospitality and commercial furnishings for over 20 years to customers in the USA and worldwide.

Our team of experts has extensive knowledge and experience in the hospitality industry, with the clear goal of becoming our clients go-to business for everything FF&E.

Our mission is to help our clients create unforgettable experiences for their guests through exceptional design, quality furnishings, and impeccable service. We take pride in our work and are committed to making every project a success.



## Our Services

We offer comprehensive FF&E (Furniture, Fixtures, and Equipment) services to hotel owners, restaurant owners, design firms, and architectural firms. Our services include budgeting assistance, custom furnishings manufacturing for hospitality, restaurant, and commercial projects, procurement services, and expert coordination of logistics and installation.



**MANUFACTURING**



**BUDGETING**



**PROCUREMENT**



**LOGISTICS AND INSTALL**

Manufacturing



At Kannoa Spaces, our key differentiator lies in the fact that we are manufacturers. We specialize in crafting custom products tailored to your unique needs, and for those items beyond our production capabilities, we have a dedicated network of factories to source from directly, eliminating intermediaries.

Our cutting-edge manufacturing capabilities in Brazil, Colombia and Asia are driven by advanced technology, enabling automated processes and mass production to fulfill orders of any scale while ensuring timely delivery. With an unwavering commitment to quality control, we provide real-time updates throughout the production process.

Customization Expertise	Technological Advancements	Quality Control Commitment
We excel in creating bespoke products designed to meet your specific requirements, ensuring your vision becomes a reality.	Our state-of-the-art equipment and automated processes empower us to efficiently handle orders of any size.	We maintain a vigilant eye on quality assurance, with daily QC coverage across all our factories, providing real-time updates for your peace of mind.



# Budgeting



Kannoa | Spaces is your trusted partner for efficient project budgeting. Our mission is clear: to simplify and accelerate the budgeting process, harmonizing quality, affordability, and timeliness.

We begin with a deep understanding of your project's unique needs, meticulously selecting the ideal products, materials, suppliers, and manufacturing methods to align perfectly with your project goals and budget.

## Swift Quoting

Our commitment to speed means your inquiries receive rapid responses, ensuring you can move forward with confidence.

## Efficient Processes

We prioritize both time and quality, seamlessly accommodating your project timelines without compromising on quality.

## Personalized Recommendations

We don't just offer estimates; we provide tailored product recommendations that not only fit your budget but also align with your project's unique specifications.

# Procurement



Kannoa | Spaces offers an all-encompassing FF&E (Furniture, Fixtures, and Equipment) procurement service designed to streamline your project's needs. Our commitment is resolute: whether we produce it or not, we will source everything you require. With direct manufacturer relationships, we secure factory prices, guaranteeing cost-efficiency without compromise.

Trust us to efficiently and economically procure every element of your project, simplifying project management and allowing you to concentrate on your core objectives.

## Our network of Partners

Leverage our extensive network of manufacturing and brand relationships, harnessing our buying power and economies of scale to optimize your project's procurement.

## Transparency Through Technology

Our state-of-the-art technology platform provides visibility and transparency throughout the procurement process, ensuring you stay informed every step of the way.

## Comprehensive Management

We take charge of the bid process, subsequent approvals, submittal processes, cost approvals, purchase documentation, invoicing, and everything in between, right through to project completion.

# Delivery



Kannoa | Spaces delivers seamless delivery and installation services tailored for commercial and hospitality projects. Supported by our strategically located Miami-based warehouse for streamlined consolidation, we take pride in simplifying the logistics of delivering and installing your FF&E products.

Our extensive network of installation and logistics partners ensures that every aspect is expertly managed, guaranteeing a hassle-free and worry-free experience for your project.

## Efficient Consolidation

With our Miami-based warehouse, we efficiently consolidate your FF&E products, reducing handling and storage complexities.

## Extensive Network

Rely on our vast network of installation and logistics partners who bring expertise to every step, from transportation to setup, ensuring a smooth process.

## Comprehensive Handling

We handle every aspect of delivery and installation, allowing you to focus on your project's core objectives without the burden of logistics.

## The process:



### LEARN

Professional  
analysis of:  
Mood Boards  
Renderings  
Floor Plans  
Napkin Drawings



### FIND

Extensive  
Research  
for Unparalleled  
Product  
Recommendations



### QUOTE

Diligently  
Designed  
To Fit  
Your Budget



### SPEC

Cutting-edge  
Technical  
Drawings,  
Materials,  
Dimensions,  
And More



### MAKE

Best-in-Class  
Sourcing  
or  
Manufacturing.



### DELIVER

Exceptional  
Completion:  
Inspect,  
Ship,  
Install  
& Service



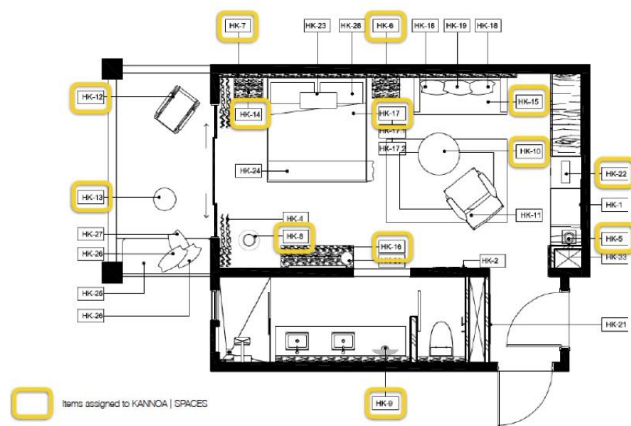
## LEARN

We help visualize and conceptualize our client's vision.

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From napkin drawings to full scale renderings, our team of experts will meticulously review and develop your ideas, giving you total project clarity from concept to completion.

# Visualize & Conceptualize

Total Project Clarity from Concept to Completion



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## FIND

Over the past 20+ years, we have developed successful relationships with many manufacturers.

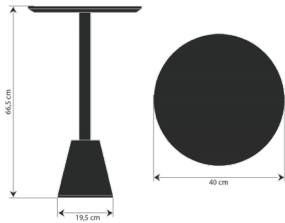
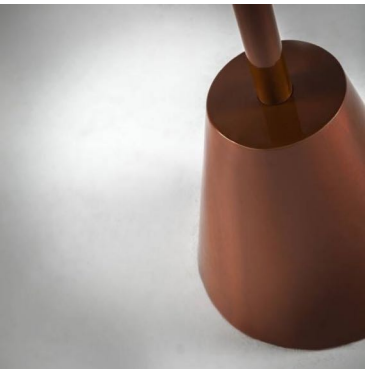
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We are well suited to handle the purchasing needs of any size and quality project anywhere on the globe.

# Unparalleled Product Recommendations

If we can not find it, we will make it!



Location	SAMPLE
Item#	KS-NULL-992
Description	Arm-Chair
Dimension	37.00"w x 35.00"d x 38.50"h
Materials	Top Grain Leather, 100%Pu, 100%Polyester, Stainless Steel
Price	\$850



Location	SAMPLE
Item#	KS-PMR-214
Description	Side Table
Dimension	40cm Dx 67cm
Materials	Manufactured wood top, carbon steel base
Price	\$185



# QUOTE

Our experienced team of accountants will review and analyze your project budget and offer value-driven suggestions on what designs and materials will be best suited for your project and your budget.

# Unique Budget Analysis

Hand selected designs and materials best suited for your project within budget.

## QUOTE

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Item	Description	Picture	Production Quantity	Made in	Dimensions	Specifications
Dining Table Square 30"x24"	Pirate Island Dining Room Table Square PTR-102A PTR-102B PTR-102C		6	Brazil	CUSTOM 30" X 24"	Finishes
Dining Table Square 30"x48"	Pirate Island Dining Room Table PTR-103A PTR-103B PTR-103C		51			
Round Dining Table 60"D	Pirate Island Dining Room Round Table PTR-104A PTR-104B PTR-104C		3			
Dining Bench A	Pirate Island Dining Bench PTR-105A PTR-105B PTR-105C		15			
Dining Bench B	Pirate Island Dining Bench PTR-106A PTR-106B PTR-106C		15			

## QUOTE

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Item#	Image	Description	m3	Quantity	Lead-time	FOB / MONTANA	TOTAL
KS-SLG-102		COM: Buyer provides fabric. Upholstered dining chair / contract grade quality, the chair is made up of formed steel tube with a powder coat finish and bent plywood seat frame. Dimensions: 20x20x32H		485			
Item#	Image	Description	m3	Quantity			
KS-SLG-102		ROUGH: COM: Buyer provides fabric. Upholstered dining chair / contract grade quality, the chair is made up of formed steel tube with a powder coat finish and bent plywood seat frame. Dimensions: 20x20x32H		350 135			

### NOTES

TERMS & CONDITIONS  
1. Price validity: March 31, 2020.  
2. COM: Customer to provide fabric / 1.5 yards per chair - Lead-time calculated from date of receipt deposit.  
3. Payment terms: 50% deposit / 50% upon receipt.  
4. Delivery: Shipping included (Montana) for longer lead-time. Not included for rush order.

## REFERENCE QUOTE

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ITEM#	DESCRIPTION	DIMENSIONS	PICTURE	REFERENCE PICTURE	PRICE	PRICE W/ CHARGING SYSTEM (WIRED) *	PRICE W/ CHARGING SYSTEM (WIRELESS) **
KS-LCA-101	Solid Wood Square Coffee table, FSC certified, Eucalyptus or Rubber Wood. Finishing Dark Wood or to Specs. MADE IN BRAZIL	30X30X18H			\$125	\$193	\$263.75
KS-LCA-102	Solid Wood Rectangular Coffee table, FSC certified, Eucalyptus or Rubber Wood. Finishing Dark Wood or to Specs. MADE IN BRAZIL	24X52X17 1/4H			\$159	\$227	\$345.75

\* Includes powermat wired solution (commercial spaces) / installed at factory  
\*\* Includes (pan/pan) wireless solution, flat pack (IPN-WCPB-FLT), installed at factory

Pricing excludes shipping and taxes. Custom made piece - Will be designed to specs. If lead-time shorter than 90 days please advise and we will quote local sources.



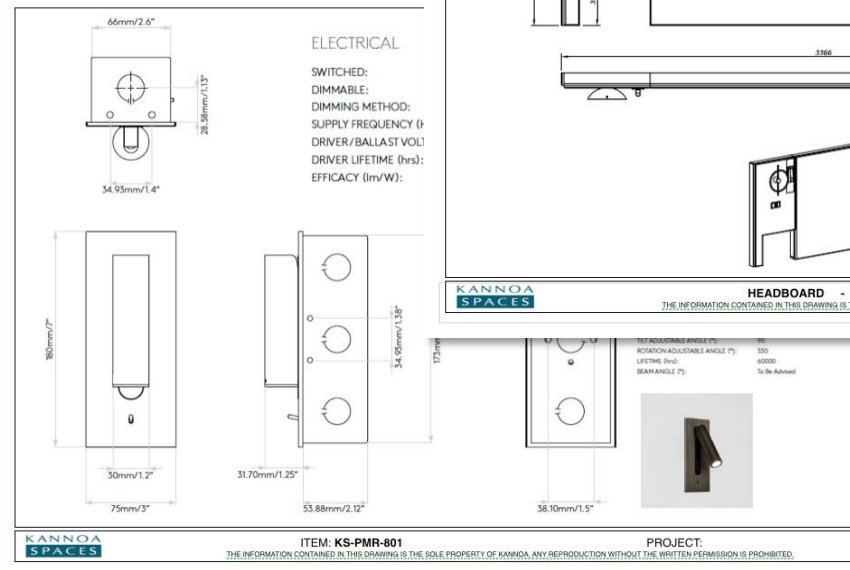
## SPEC

Our in-house interior design team will deliver cost effective, innovative and practical solutions for your property by generating and producing technical drawings and renderings according to client specifications.

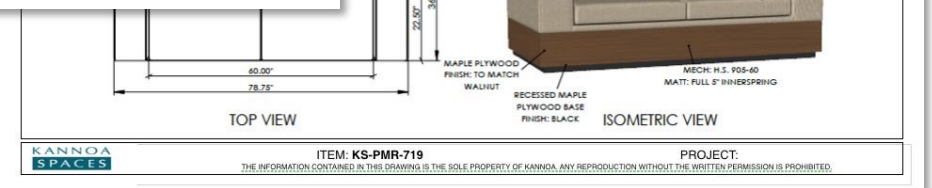
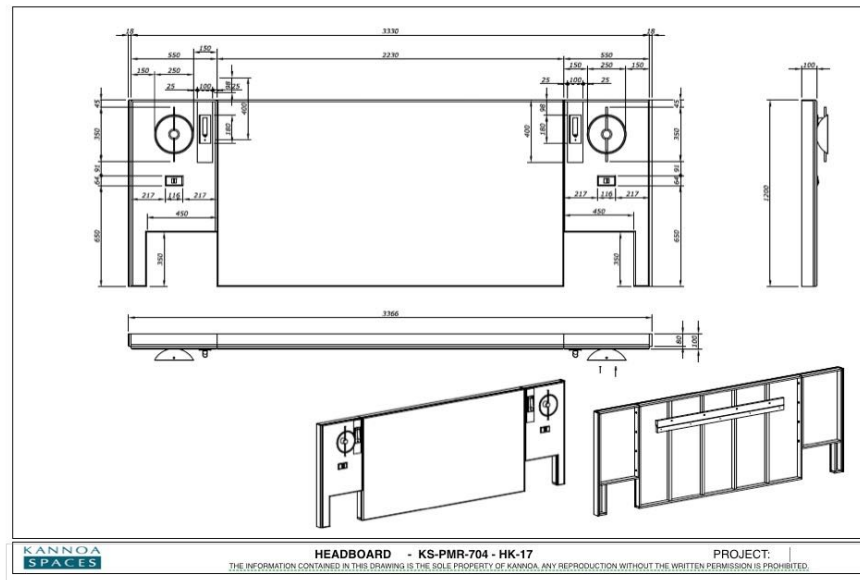
# Custom Technical Drawings & Renderings

Expert designs tailored to longevity, durability & practicality.

## TECH. DRAWINGS



## TECHNICAL DRAWINGS





## MAKE

We work closely  
and have  
reliable relationships  
with our  
manufacturers.

Dedicated QC  
coverage every day  
in every factory.

Amazing products  
with best-in-class  
quality and  
durability.

# Industry-Leading Product Production

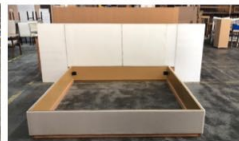
Delivering a seamless client experience throughout the manufacturing process.

## FACTORY - UPDATE

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Hoy en la fabrica, revisando el primer prototipo. Evaluando la forma de optimizar el uso de la tela en el Headboard. Dependiendo de la tela que sea finalmente seleccionada el Headboard tendrá 3 o 4 puntos de costura.

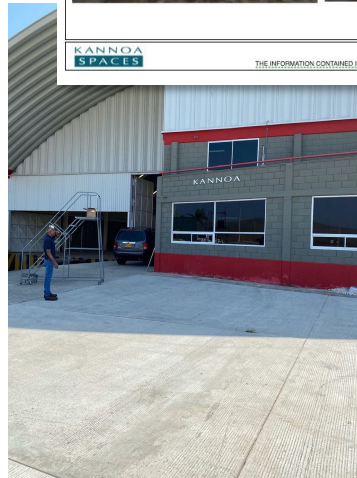


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HEADBOARD - SINGLE BED

PROJECT:

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Hoy en la fabrica, revisando el primer prototipo. En esta foto se presenta con proporciones reales como luce considerando el tamaño de las piezas siguiendo las especificaciones.

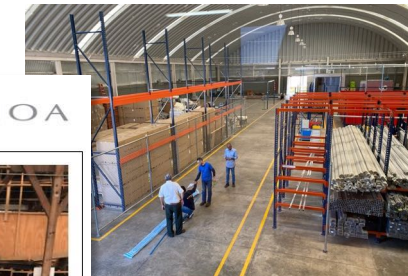
El producto no ha sido forrado aun y esta en desarrollo, pero queriamos presentarle los avances.

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HEADBOARD - SINGLE BED

PROJECT:

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CONSOLE - KS-PMR-703 - HK-16

PROJECT:

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## DELIVER

Consistently updating you throughout the process, communicating the status of all orders and synchronizing deliveries to the installation schedule.

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Turn-key deliveries, installation and services for all our clients.

# Best-in-Class Delivery

From production to installation, we deliver on time, every time.



## Lead-times:

Because our projects vary in scope and requirements, we don't have a single lead-time indicator. Lead-time is informed to the customer by product at the time of quoting and confirmed upon receipt of purchase order. Current average is 9 to 12 weeks.

## Warranty:

Our products are guaranteed to be free of any manufacturing defects and in compliance with all legal and commercial standards applicable to the items we sell. Our Warranty details are listed at our website: <https://www.kannoa.com/pages/warranty>. Terms are 1–3-year commercial warranty depending on the items.

## Our facilities:

### Headquarters / Warehouse:

KANNOA | KANNOA SPACES - 7300 NW 35th AVE. Miami FL 33147

### Project Management Office:

KANNOA SPACES | 2900 Glades Circle - Suite 1100 Weston, FL 33327

### Project Management Indoor Factory and Engineering Office:

KANNOA SPACES R. Gregório Woehl, nº 8 - Centro, São Bento do Sul - SC, 89280-226, Brazil

### Outdoor Furniture Factory

KANNOA | KANNOA SPACES Zona Franca La Cayena, Kilometro 8, carretera Barranquilla, Colombia

## Sample of projects

### Hospitality

- Hampton Inn - Guanacaste CR
- Legoland New York Hotel
- Legoland Hotel California
- Legoland Hotel Florida
- Smoky Mountain Resorts
- Bentley Hilton - Miami Beach FL
- Catalina Hotel - South Beach FL
- Courtyard - Panama City
- Intercontinental Hotel -Miami FL
- Hilton Malecon - Santo Domingo PR
- Golden Nugget - Biloxi
- W Hotel South Beach
- Radisson Hotel Panama City
- Royal Caribbean Cruise Line - Miami FL
- Hotel Decameron, Colombia
- Hotel Decameron Villas, Panama
- Hotel Four Point by Sheraton, Panama
- Carnival Cruise Lines
- Hotel Riande Continental, Panama
- Panama Ritz Ballantyne Resort, NC
- Silver Palm Hotel, Key West
- Las Terrazas Resort, Belize
- FitzPatrick Hotel, NY
- Brookstreet Hotel, Ottawa Canada

### Theme Parks

- Legoland Theme Park New York
- Peppa Pig Theme Park Winter Haven - FL
- Peppa Pig Theme Park Dallas
- Peppa Pig Theme Park Germany

### Commercial

- Lego Discovery Zone Stores (Atlanta, Boston, Philadelphia, Virginia, New Jersey)
- Ludlam Trail Condominiums, Miami
- Greystar Union Station, Denver
- Greystar Elan Brian Forest
- University of Central Florida
- Washington Red Skin Stadium

### Restaurants

- Brown Restaurant Group, Canada
- Rosa Mexicana, Miami
- Xtreme Sushi, Las Vegas
- Zepolle Restaurant , IL
- Mura Restaurant, GA
- Tao Restaurant, Sunrise FL

## Brands we've have worked with:



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## FF&E Case Study: Hampton Inn - Guanacaste:

Kannoa Spaces was appointed the FF&E (Furniture, Fixtures, and Equipment) supplier for a project by Hilton - the brand-new Hampton Inn in Guanacaste. This project aligns with Hilton's fresh design specifications, tailored to encapsulate the distinctive look and feel of the Latin American and Caribbean regions.

Under Hilton's revamped guidelines and style, all common areas of the Hampton Inn in Guanacaste were reimagined and redesigned to offer guests an authentic and memorable experience. Kannoa Spaces took up the challenge and collaborated with our state-of-the-art manufacturing facilities in Colombia and Brazil to bring this vision to life.

Our team meticulously translated Hilton's design specifications into technical drawings, ensuring every piece of furniture and equipment adhered to the unique aesthetic and functionality required for this new hotel. The result is a collection of bespoke furnishings and fixtures that seamlessly blend the charm of Latin American and Caribbean culture with the high standards of Hilton hospitality.

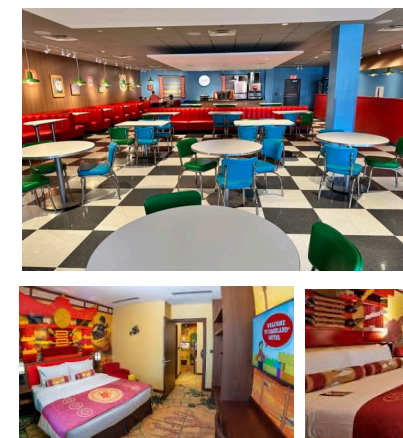
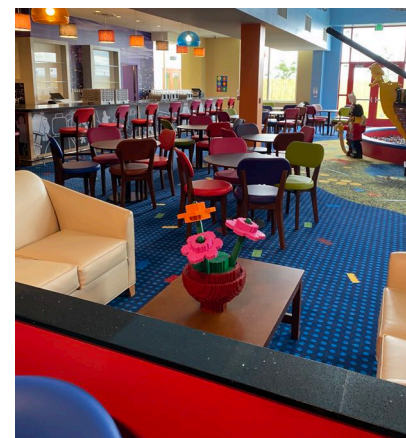
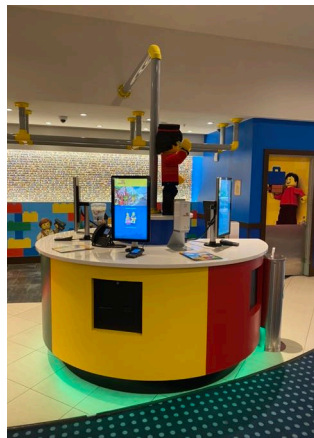
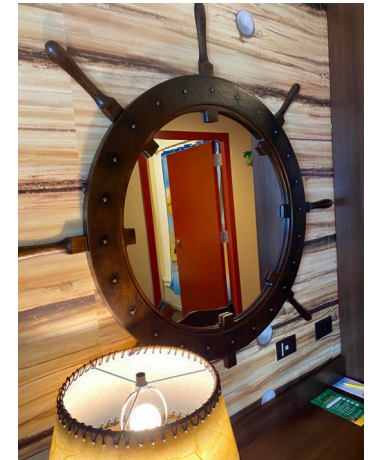
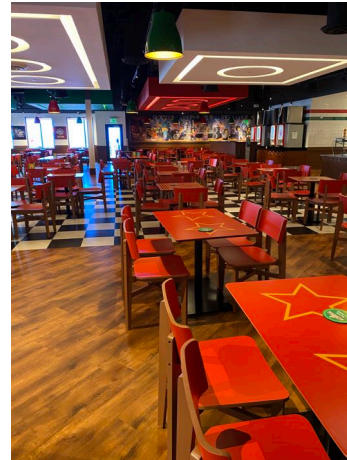


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# FF&E Case Study: Legoland Hotels and Parks:

## Recent Projects:

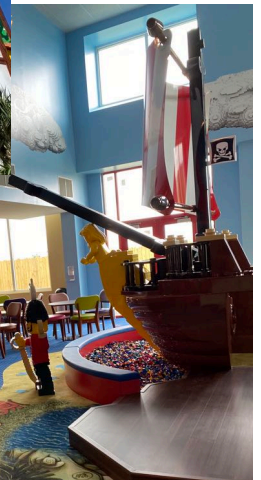
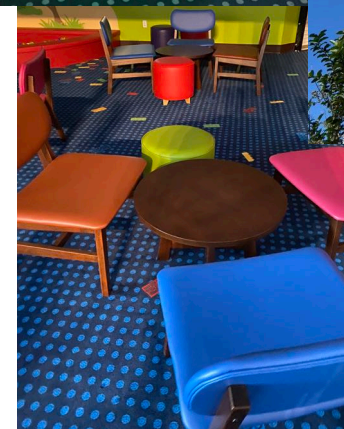
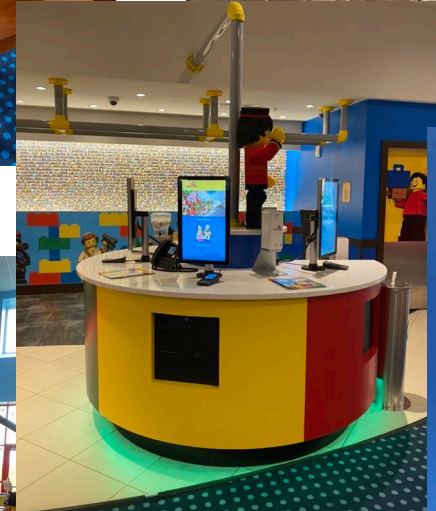
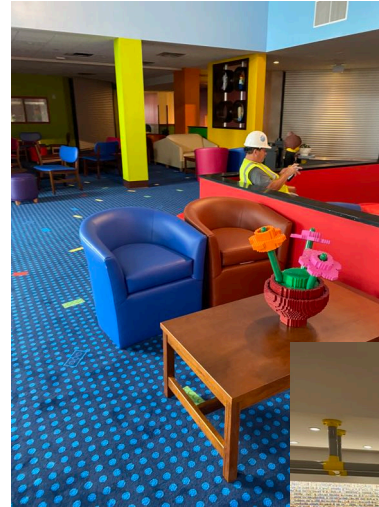
- Legoland New York Hotel
- Legoland New York Theme Park Restaurants
- Legoland California Hotel
- Legoland California Kingdom Hotel
- Legoland Florida Hotel
- Legoland Pirate Hotel FL
- Legoland Pirate Restaurant
- Peppa Pig Florida Theme Park
- Legoland Discovery Center Atlanta
- Legoland Discovery Center Boston
- Legoland Discovery Virginia
- Legoland Discovery Center New Jersey
- Legoland Discovery Center Philadelphia



# Legoland Hotels and Parks Lobby and Public Areas:

We understand that your hotel's public areas, particularly the front desk, are the gateway to your guests' experience. Our talented artisans and designers are dedicated to helping you create an ambiance that reflects the essence of your theme while providing functionality and efficiency.

Expertise: With years of experience in the industry, we have developed a deep understanding of creating furniture that perfectly embodies various themes.

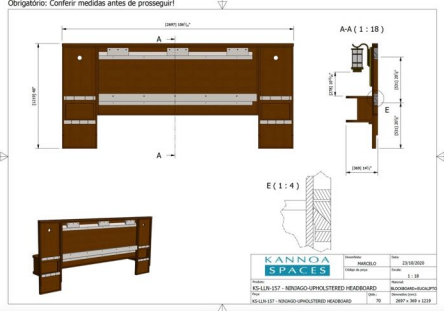
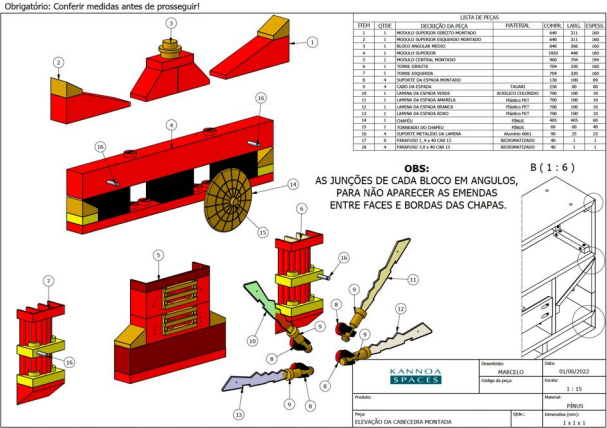
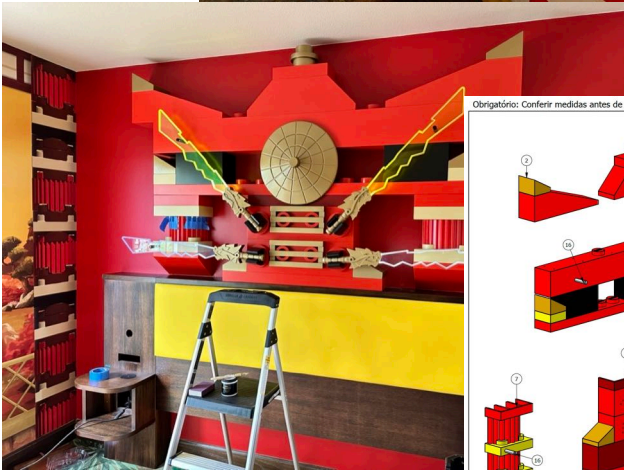


# Legoland Hotels and Parks Custom Headboards:

With our unparalleled craftsmanship and attention to detail, we are dedicated to helping you create unforgettable guest experiences that reflect your establishment's unique personality and charm.

Unleash Your Creativity: We believe in turning your imagination into reality. Our custom beds, headboards, and theme elements allow you to break free from conventional designs and explore endless possibilities. Let your theme hotel stand out from the crowd with headboards embodying your unique concept.

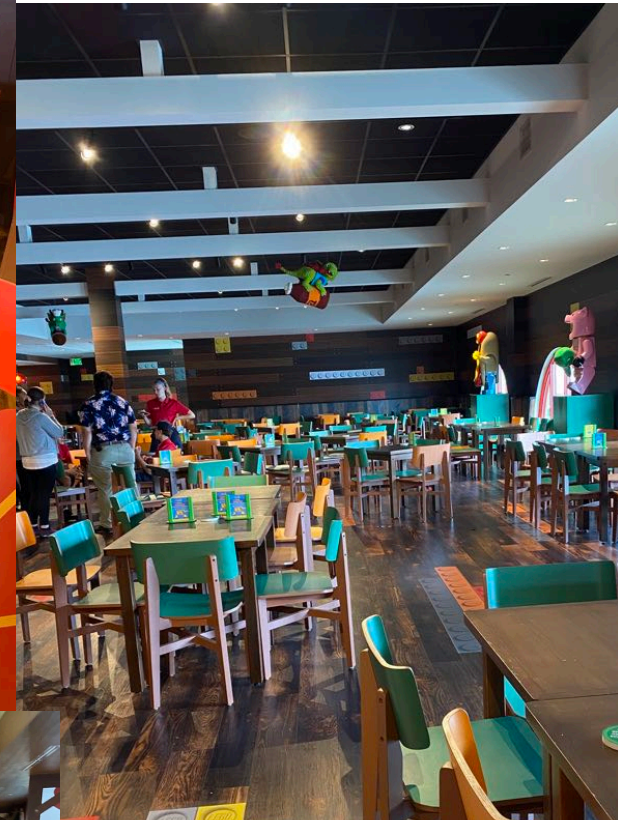
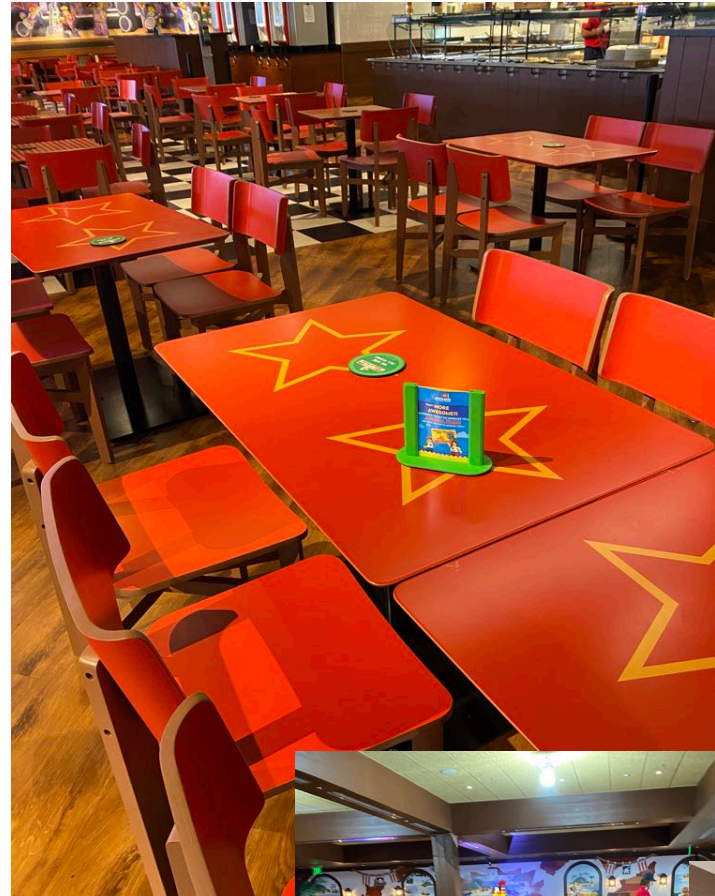
Expert Craftsmanship: Our team consists of experienced craftsmen who have honed their skills over the years. From intricate woodwork to exquisite upholstery, we combine traditional techniques with cutting-edge technology to deliver quality products that are both stunning and durable.



# Legoland Hotels and Parks Restaurants and Food Courts:

At Kannoa Spaces we work with our customers to create custom furniture that brings themed restaurants and food courts at theme parks to life .

Elevate the dining experience in your themed restaurants and food courts with our custom furniture designed to impress your customers and function. Our furniture designs prioritize ergonomics, durability, and ease of use. We select high-quality materials that are both visually appealing and capable of withstanding the demands of high-traffic environments.



# Legoland Hotels and Parks Completing the Room experience

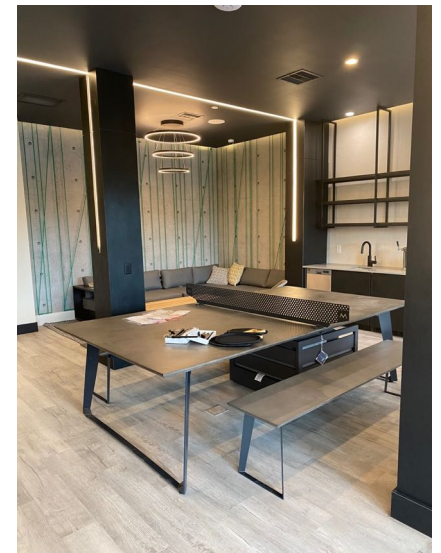
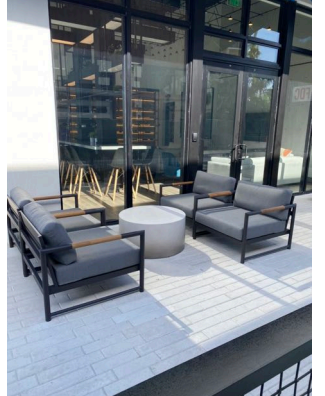
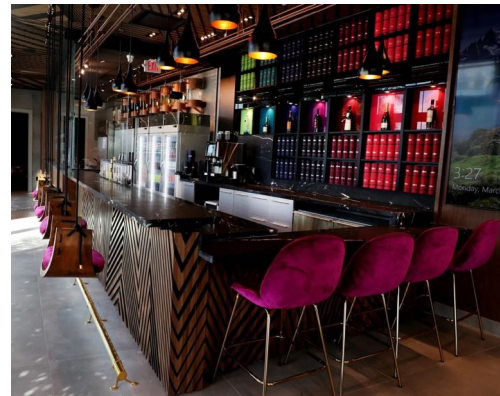
At Kannoa Spaces we work hard to become the manufacturing partner of choice for accessories that complete the immersive room experience. We specialize in creating custom TV consoles, treasure boxes, custom mirrors, artwork frames, and a wide range of other tailor-made items that add the perfect finishing touch to any room, leaving a lasting impression on your guests. We understand that every detail matters when it comes to creating a memorable and enchanting environment.





## Sample of Commercial projects:

Kannoa Spaces doesn't just excel in hospitality projects; we also thrive in commercial ventures. We craft inviting spaces from a luxurious gelato spot in Wyndwood, FL, to its satellite at Aventura Mall. We've also handled FF&E for the Miline Apartment complex at Ludlam Trail, Miami, enhancing residents' lifestyles. Our versatility shines in diverse commercial projects, consistently delivering quality and style.





## Contact us:

[www.kannoa.com/spaces](http://www.kannoa.com/spaces)

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